# ESC L20 Kaiser Bargaining

LOCAL BARGAINING AGREEMENT

+
NATIONAL BARGAINING AGREEMENT

=
YOUR POWER



# Overview

**Stages of Negotiation** 

Process of Bargaining

ESC L20 Local Bargaining

Coalition of Kaiser Unions - National Bargaining

ESC L20 Member Engagement



### Stages of Negotiations

Preparation Information Gathering	Bargaining	Closing	Commitment
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### **Process of Bargaining**







### **Goals of Bargaining**



### **Economic Goals**

- Wages
- Hours of work
- Working conditions
- Fringe benefits (health, pension, etc.)



### Non-Economic Goals

- Workers satisfaction
- Rights of our members
- Empowerment of our members
- Protection of the union as a growing unit



### **Local Bargaining**





Participants

Scope





**Timelines** 

Support



### **Local Bargaining Committee Members**

GC/GCC's	Home Health Therapists	CLS/MLT's
Gina Liu	Valerie Twymon	Connie Savoy
Nicole Dennis	Tracey Telder	Sandra Prado Shae Schopp Berlinda Majerle Lucy Chiala Karen Sutton
Stephanie Diaz	Casey Mokres	
i i	Andy Westhafer	
Megahn Hanely	Kathleen Doerr	Marjorie Braasch



### **Role of Committee Members**

- Commit to being actively involved in bargaining planning
- Involvement includes meetings outside of actual negotiations
- i.e. preparation sessions
- Participate in IBB & Negotiations Training
- Attend negotiation/bargaining sessions
- Communicate with stewards and members about bargaining table status
- i.e. membership meetings, bargaining info. sessions, etc.
- Follow guidelines of respective Unit Boards (MPU & OUB)

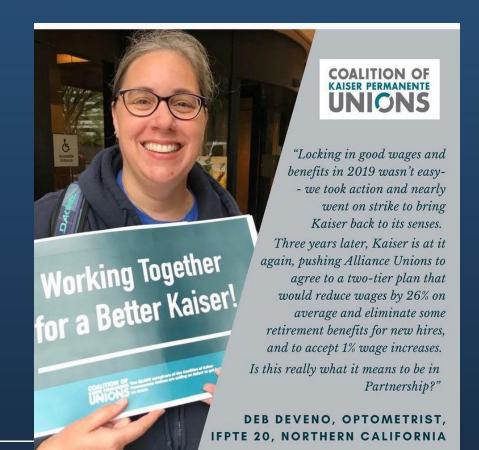


### **Scope and Timeline**

- In line with National bargaining, local bargaining will be (April-September)
- Priority Interests (both labor & management)
- Local bargaining survey (late March/early April)
- Local bargaining teams meet and outline priorities after reviewing local bargaining survey (April).
- Tentative Agreement Reached (TBD)
- Tentative Agreement Ratified
- New Contract!



# Coalition of Kaiser Unions - National Bargaining





### **National Bargaining Committee Members**



CLS/MLT: Connie Savoy and Sandra Prado (rotating)

Optometry: Joan Mah and Deb Deveno (rotating)

Home Health Therapists: Kathleen Doerr (KD)

Common Interests/Issues: Frankie Preciado

GC/GCC's: To be appointed

### **Timeline: National Bargaining Dates**

Meeting in person in Oakland or Los Angeles

April 18,19,20

May 16,17,18

June 22,23,24

July 11, 12, 13

August 1, 2, 3

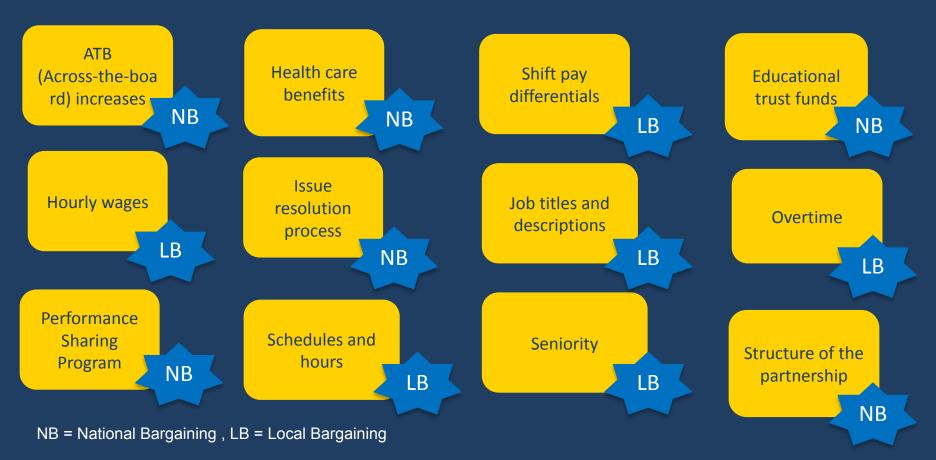
August 22,23,24

September 6,7,8

September 21, 22, and possibly more dates.



### Recap



## National and Local Bargaining

### **National Bargaining**

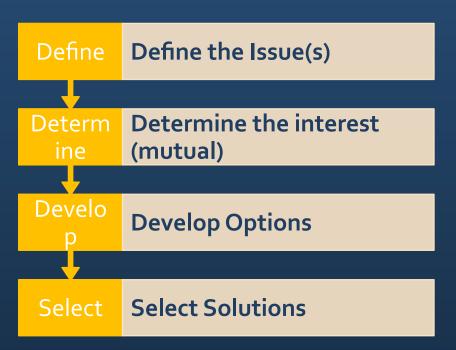
- ATB Across-the-Board Increases
- Healthcare Benefits
- Educational Trust-Funds
- Issue Resolution Corrective Action Process
- Patient and Member Workplace Safety Guidelines
- Performance Sharing Program (PSP)
- Structure of Partnership
- Workforce Planning and Development

### **Local Bargaining**

- Shift Pay Differentials
- Grievance Procedure
- Hourly Wages
- Job Titles and Descriptions
- Overtime
- Seniority
- Workload
- Schedules and Hours



### **Interest-Based Bargaining**



#### **HOW INTEREST-BASED BARGAINING WORKS**

Interest-based bargaining/problem solving is a collaborative method that, unlike competition or compromise, not only leaves the relationship between the parties intact, but can even improve it.







WHY: Brainstorming allows

for a wide range of possible

solutions to emerge. The

best ideas may come out of

the synergy of the process.



TASK: Reach consensus on a solution or solutions.

WHY: Reaching consensus allows everyone involved in the process to support the final product. Each person weighs in with a thumbs up or a thumbs down. Some issues need more of pollingbefore all parties



TASK: Describe the problem that needs to be addressed.

WHY: Expressing the problem by itself removes opinions on how it should be solved.



TASK: Each side develops its own list of interests by describing why the problem is important and stating the underlying concern. Once the separate lists are complete. the two sides sit together and build a list of their common interests.

WHY: This approach allows both sides to focus on core concerns, which are often similar, and avoid taking extreme positions.



solutions.

TASK: Brainstorm potential

discussion and more rounds can live with the result.

### **Truth to Power - ESC L20 Stewards/Members in Action**

Commit	Commit to being an ACTIVE Steward and/or Member
Recruit	Recruit other Member-Leaders to join future steward meetings
Inform	Distribute information to Members during Bargaining
Encourage	Encourage Members to Participate in Bargaining Activities (Selfie Action!, Petitions, etc)
Apply	Apply your Contract

