



PACIFIC GAS AND ELECTRIC COMPANY LABOR
RELATIONS
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OAKLAND, CA 94612
650.832-8674

MATTHEW LEVY
SENIOR DIRECTOR

ENGINEERS AND SCIENTISTS OF CALIFORNIA
LOCAL 20, IFPTE, AFL-CIO AND CLC
810 CLAY STREET
OAKLAND, CA 94607
510.238.8320

CARL HARLAND
ASSISTANT EXECUTIVE DIRECTOR

24-04-ESC

April 3, 2024

Carl Harland, Assistant Executive Director
Engineers and Scientists of California,
Local 20 IFPTE (AFL-CIO & CLC)
810 Clay Street
Oakland, CA 94607

Dear Mr. Harland:

The Company and Union agreed in Letter of Agreement 21-11 to Senior New Business Representative examination provisions and in Letter of Agreement 22-22 the Joint Training Committee (JTC) would assume oversight for any current or future training programs for ESC represented classifications.

Currently, New Business Representatives (NBR) may enroll and complete the New Business Representative Training program. Upon successful completion of the program, NBR's may register for the Senior New Business Representative (SNBR) promotional examination. To expedite qualified candidates into the position of Senior New Business Representative, the Company and Union agree to the following:

1. The Company will offer current NBR's, enrolled in the NBR Training program as of March 31, 2024, a one-time opportunity to voluntarily take the SNBR promotional exam on June 6, 2024. This one-time opportunity will be provided to NBR's who are currently enrolled in the NBR Training program regardless of the number of phases the employee has completed.
2. NBR's who obtain a passing score, pursuant to number 1. above, on the SNBR promotional examination, shall not be required to complete the remainder of the NBR Phase Training Program.
3. Further, NBR's who obtain a passing score must have five (5) years of relevant work experience, or a bachelor's degree and two years of relevant experience (pursuant to Letter Agreement 21-11), shall advance to SNBR.
4. Wage treatment will be in accordance with Section 15.4(a)(1). The effective date of promotion will be the first of the month after successfully meeting all the requirements listed above.

If you agree, please so indicate in the space provided below and return one executed copy of this letter agreement to the Company.

Very truly yours,

PACIFIC GAS AND ELECTRIC COMPANY

By: 
Matthew Levy
Senior Director

The Union is in agreement.

ENGINEERS AND SCIENTISTS OF
CALIFORNIA LOCAL 20, IFPTE, AFL-CIO and
CLC

April 15th, 2024

By: 
Carl Harland
Assistant Executive Director